



TULSA GOLF

Success Under New Management & the Greatest Systemic Threat

Page Belcher • Mohawk Park • Sidorakis Golf LLC

City of Tulsa Parks | Operational Update

What We Will Cover Today

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- 05 Capital and Golf Course Improvements
- 09 Service and Hospitality
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- 15 Forward Vision



Results That Speak for Themselves

Financial Performance

July 2025 - June 2026

Total Rounds Golf 122,310 - **22.4%[^]**

Total Merchandise Sale \$363,630 **86.4%[^]**

Total F & B Sales \$737,783 - **46.1%[^]**

Gross Sales \$5,578,718 - **40.5%[^]**

Profit/Loss **\$477,618**

July 2024 - June 2025

Total Rounds Golf 99,954

Total Merchandise Sales \$195,002

Total F & B Sales \$504,830

Gross Sales \$3,969,815

Profit/Loss \$(4,443)

Our first year we reduced the green fees 8% due to poor golf course conditions

Pro Shop

The photo on the right shows the limited merchandise sold by the previous management company. Below photo's show the extensive merchandise available to our customers which enabled us to increase sales by 86.4% over the previous year.



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Capital Investment For Immediate Improvements

Capital Improvements

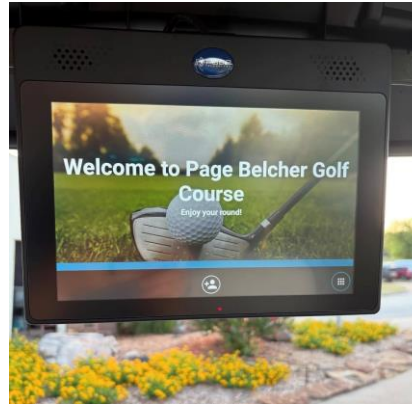
Total capital investment from April 2025 - \$2,337,092 into Page Belcher and Mohawk golf courses

Leased 127 new EZGO golf carts at Page Belcher in August 2025

Leased 110 new EZGO golf carts at Mohawk Park in April 2026

Since April 1, 2025, we have purchased 19 pieces of golf course maintenance equipment and made numerous capital improvements to the clubhouse facilities including; HVAC, kitchen equipment, bathroom fixtures, added paving and a synthetic turf tee line.

The Tulsa Public Golf Course Alliance Fund has donated \$308,000 towards capital improvements for Tulsa Golf.



New equipment added since April 2025

Mohawk Equipment

This represents only part of the equipment added to the maintenance fleet since April 2025. A new chemical spray rig and four maintenance vehicles will be arriving soon.



Page Belcher Equipment

High-quality turf conditions require many pieces of specialized equipment. Both golf courses have a need for newer replacement equipment for us to continue to meet the expectations of public golfers.



Hands-On Investment in Playing Conditions

Golf Course Conditioning Improvements

We focus on what the golfers see, it's all about the details, first impressions matter, and addressing issues immediately.

We have sodded over 11 acres of bermudagrass on both golf courses.

Improved golf course conditioning through good sound agronomic practices, aerification, sand topdressing, verticutting, fertilization, and water management which has resulted in high golfer satisfaction and repeat customers.

Our maintenance teams have greatly improved putting greens, tees, fairways and roughs. Our overall turf quality is equal to the golf courses that charge a much higher fee.

We have implemented an effective tree management and selective tree removal program utilizing both our staff and a local tree company.



Fairway mowing at Page



#18 on Woodbine GC

Renovated Stone Creek #12 green



It's Not Just What You Do, But How You Do It

Service and Hospitality

Sidorakis Golf has hired 6 PGA Golf Professionals, who manage the golf operations, provide lessons and conduct clinics and create a friendly atmosphere.

We have over 90 full-time and part-time employees working at both facilities.

We have created a culture of caring and trust, with a hospitality mindset, making our customers feel valued and welcome. Creating this culture has greatly improved our service, with a servant hospitality mindset and attitude to please our customers. There is genuine enthusiasm which golfers feel and communicate back to us!

We have increased pay rates in all areas, with starting wages going from \$10 to \$14-\$16/per hour and we will continue to increase our payrates to have a more livable wage.

Last October, we conducted a customer survey, we received an overall satisfaction rating of 4.5 out of 5.

We Become The Community We Want Through Invitation

Golf Programming and Outreach

Golf Programming has blossomed, focused on women and juniors. In May we had over 100 women attend our Wednesday clinics. Summer junior clinics are conducted weekly by our PGA professionals. We have over 40 junior golfers participating. Juniors can participate in league matches wearing team jerseys.

Twice a year, we host weekly PGA Hope (Helping Our Patriots Everywhere), a free program designed to introduce golf to veterans and active-duty members.

We offer free beginner women and junior clinics.

In June, we hosted the Bank of America clinic with over 50 children attending.

We have hosted two “Neurodrive” and Haven Golf inclusive clinics that use the game of golf to assist children and adults with physical disabilities, ADHD, autism and other mental and physical issues. This program improves their function, coordination and social development.

Nick Sidorakis co-founded the First Tee Tulsa 25 years ago. With over 170,000 juniors having participated, at no cost, Page Belcher and Mohawk Park hosts 26 weekly classes, clinics, and tournaments throughout the year. The First Tee headquarters is located at Mohawk Park.



GOLF PROGRAMMING and OUTREACH

tulsa_golf_

N/D
NEURODRIVE
Haven's Hope

Inclusive Youth Golf Clinic

Join us for an inclusive golf clinic designed to make golf fun, accessible, and welcoming for all children, especially those who may have felt the sport wasn't for them.

This event offers a safe, supportive, and judgment-free space to introduce the game of golf to children and families who may have otherwise viewed it as unattainable. Our goal is to break down barriers and open the course to everyone, no matter their background, experience level, or needs.

KIDS WILL ENJOY:

- Engaging drills and skill-building activities
- Interactive golf games
- Opportunities to meet new friends in a supportive environment

WHAT TO KNOW:

- Location: Page Belcher Golf Course
- Dates: Thursday, July 25th @ 5:30pm
- Ages: 5-13 years
- Cost: FREE

TULSA GOLF
PAGE BELCHER
MOHAWK PARK

JUNIOR GOLF PATHWAY TO SUCCESS
Success early on will create a better experience for them as they get older.

TULSA JUNIOR GOLF CAMPS	TULSA JUNIOR TEAM	TULSA JUNIOR LEADER TEAM	U.S. KIDS GOLF TOURNAMENTS	SOUTH CENTRAL PGA JR. TOUR
AGES 4-13	AGES 5-13	AGES 5-13	AGES 5-13	AGES 5-13
PRIZES AWARDS: - Golf equipment - Golf apparel - Golf balls - Golf bags - Golf shoes - Golf clubs - Golf accessories	PRIZES AWARDS: - Golf equipment - Golf apparel - Golf balls - Golf bags - Golf shoes - Golf clubs - Golf accessories	PRIZES AWARDS: - Golf equipment - Golf apparel - Golf balls - Golf bags - Golf shoes - Golf clubs - Golf accessories	PRIZES AWARDS: - Golf equipment - Golf apparel - Golf balls - Golf bags - Golf shoes - Golf clubs - Golf accessories	PRIZES AWARDS: - Golf equipment - Golf apparel - Golf balls - Golf bags - Golf shoes - Golf clubs - Golf accessories

WANT TO IMPROVE QUICKER?
Private Lessons
Have us! The Professionals

OUR GOAL
To provide a safe, supportive, and judgment-free space to introduce the game of golf to children and families who may have otherwise viewed it as unattainable. Our goal is to break down barriers and open the course to everyone, no matter their background, experience level, or needs.

BE PART OF THE JOURNEY.
WHEN BELCHER WE BUILD CAPABILITY, WE BUILD CHAMPIONS - ON AND OFF THE COURSE.

PGA HOPE
SOUTH CENTRAL
UPCOMING SPRING SESSIONS

first tee
tulsa
TULSA GOLF

In Celebration of The First Tee's 25th Anniversary

Page Belcher is hosting a ADULT/CHILD TOURNAMENT

WHEN & WHERE

June 14th
@ Page Belcher - Stone Creek
Format: 2 person scramble
1pm Tee Times
\$100/team entry fee

WHO CAN PLAY?

- Parent, grandparent, friend over the age of 18 years old
- Team up with a Junior Golfer ages 6-17 years old
- Tee boxes will be adjusted by age

Green Fee, Cart, Range Balls before the round and prizes included

QR CODE TO SIGNUP

Entry fee will be collected the day of the event at Page Belcher



first tee
TULSA GOLF

WOMEN'S CLINIC
FREE
2026

PRESENTED BY TULSA GOLF
Join us for a fun, learning environment with other women golfers!
Space is limited to 20 golfers.

WEDNESDAY
April 1st 6pm - 7pm
Page Belcher Golf Course
Meet at putting green by flag pole

TO REGISTER, SCAN THE QR CODE, CALL 918-446-1529, OR VISIT THE GOLF SHOP.





THE GREATEST THREAT

Flooding of Mohawk Park Golf Courses

Mohawk Park is a designated stormwater retention area. It floods easily and often — and that reality is the single largest risk to sustained performance of the Tulsa Golf system.

A Structural Reality, Not a One-Off Event

Frequent Closures

Spring 2026 alone: 38 days closed due to flooding. Every closed day is lost revenue, lost rounds, and disrupted maintenance schedules. Mohawk lost nearly \$280,000 due to closure and damage.



Infrastructure Damage

Low-water crossings, bridges, and cart paths repeatedly degrade. Past repairs (riprap, paving, steel bridge work) are temporary fixes against recurring high water.



Solving the flooding impact creates opportunity

Mohawk Park Golf Courses Reimagined for the next 100 years

If the flooding can be significantly reduced, Sidorakis Golf has a vision that will blend the history of Mohawk Park with current golf course industry trends to create a 27-hole golf complex. The quality of design, construction and maintenance will once again make the facility special, exciting and a destination attracting golfers from outside the region. What better way to celebrate the 100-year anniversary from its opening in 1927 than to bring new life to a tired, worn-out facility.

Performance Ceiling Is Higher

Flood mitigation will lessen the closed days and allow for similar programming at Mohawk as currently being hosted at Page Belcher. Rather than be subsidized by profits at Page Belcher, Mohawk will become profitable which funds better maintenance, greater programming and community outreach, and allow for continued increases in wages so that our dedicated employees can view working for Tulsa Golf as a career.

Public-Private Collaboration for Funding

We currently estimate this as a \$14M renovation that embeds flood resilience to protect the city's asset and multiplies the return on every other dollar spent. Tulsa's IOT3 allocated \$8M to the City golf courses. Additional funding will require private donations and possible public funding.

Solving the flooding impact creates opportunity

Proposed Solution

Sidorakis Golf working with WSB Engineering, will model a 4'x40' flood gate as shown, as part of a low water crossing. The gate will protect from rising water from Bird Creek during the rare instances it reaches critical elevation. In normal storms, flood waters from Coal Creek will flow more rapidly into Bird Creek, reducing flood depth and period under water. If this solutions proves successful in the hydrology modeling, it will provide benefit to the golf courses and Tulsa Zoo.



Examples of manually operated flood gates on rollers that when closed create a water-tight seal.



Success Despite the Flood

Despite 38 flood-related closure days in spring 2026, Mohawk Park golf courses still generated 42,163 rounds of golf, an increase of 27.7% over 2024/2025. The potential and upside at Mohawk Park golf course is so promising when the flood risk is reduced and we can renovate it.

We Have a Master Plan to Renovate Mohawk Park Golf Courses, Next Steps

- The infrastructure at Mohawk is 47 years old
- Get approval for flood water removal
- Integrate cost flood water removal in Master Plan
- Private/Public Funding Plan
- Get Council and Mayor approval to move forward with the Master Plan
- Promote and publicize plan to Tulsan's
- Fundraise for private donations
- Start renovation of Mohawk in 2028/29



**Tulsa Golf is delivering results
through attention to detail and growing community
support.**

Sidorakis Golf LLC • City of Tulsa Parks

Page Belcher • Mohawk Park