



City of Tulsa Purchasing Department
175 E. 2nd Street 15th Floor
Tulsa, OK 74103

IFB 19-731A
Expedition SSV
Police Department
Bid Date: April 18, 2019

Senior Buyer: Terry Thomas
tthomas@cityoftulsa.org
Please contact if you have any questions

1. Delivery:

If your Bid is accepted and a contract is executed, state the number of days you need to deliver the Goods and/or to begin providing Services:

You must be able to deliver the Goods and/or Services as specified in your Bid. Failure to do so may result in City terminating your contract or canceling the Purchase Order, pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

2. Pricing

(ESTIMATED QUANTITIES FOR EVALUATION PURPOSES ONLY)

Item	Description	Estimated Annual Quantity	United Ford South, LLC dba Bill Knight Ford		Vance Country Ford, Inc.		Snell Automotive LLC dba Riverside Ford of Tulsa	
			Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1	Ford Full Size SUV 119" Wheel-Base Model U1F	1 or more	\$34,940.40	\$34,940.40	\$35,997.00	\$35,997.00	\$36,994.00	\$36,994.00
2	Ford Extended Size SUV 131" Wheel-Base Model K1F	1 or More	\$37,603.40	\$37,603.40	\$3,281.00	\$3,281.00	\$40,345.00	\$40,345.00
Options								
1	Four (4) Wheel Drive and Skid Plate Package	1 or More	\$2,942.00	\$2,942.00	\$2,949.00	\$2,949.00	\$2,950.00	\$2,950.00
2	SSV Package	1 or More	Included	Included	-\$4,339.00	-\$4,339.00	-\$1,995.00	-\$1,995.00
3	Towing Package (Receiver, Hitch and Wiring)	1 or More	\$1,690.00	\$1,690.00	\$200.00	\$200.00	\$1,570.00	\$1,570.00
4	All Terrain Tires	1 or More	\$600.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Transmission Oil Cooler	1 or More	\$188.00	\$188.00	\$0.00	\$0.00	\$0.00	\$0.00
6	Limited Slip/Locking Differential	1 or More	\$195.00	\$195.00	\$1,492.00	\$1,492.00	\$0.00	\$0.00
7	Alarm upgrade with remote start	1 or More	\$399.00	\$399.00	\$660.00	\$660.00	\$0.00	\$0.00
8	Paint color other than White	1 or More	No Charge	No Charge	\$0.00	\$0.00	\$0.00	\$0.00
9	Dark Tinted Windows	1 or More	\$275.00	\$275.00	\$30.00	\$30.00	\$165.00	\$165.00
10	Blind Spot Warning System	1 or More	N/A	N/A	N/A	N/A	\$10,186.00	\$10,186.00
11	Collision Avoidance System	1 or More	N/A	N/A	N/A	N/A	\$10,858.00	\$10,858.00
12	Front Tow Hooks	1 or More	\$229.00	\$229.00	\$0.00	\$0.00	\$0.00	\$0.00
13	12-Volt Power Supply	1 or More	\$179.00	\$179.00	\$0.00	\$0.00	\$0.00	\$0.00
14	Extended Warrantly 5 years or 150,000 miles for the Powertrain	1 or More	\$1,325.00	\$1,325.00	\$3,000.00	\$3,000.00	2 Wheel Drive - \$1,145.00 4x4 Option \$1,750.00	
TOTAL COST NOT TO EXCEED: <small>(All costs must be included or your Bid will be disqualified)</small>			\$80,565.80		*\$43,270.00		(blank)	
DELIVERY:		120 Working Days			75 - 150 Days		Ordered Units from Ford, dealers have little control of exact day, able to ETA when order is placed and accepted	
		SSV option included in base model			* Submitted Bid total \$42,638.00 Actual Bid total \$43,270.00 Second of two base models quoted as up-charge. SSV option submitted as (\$1,690.00) + (\$2,649.00)		Bid was incomplete and deemed non-responsive.	
Calculated individual totals U1FK1F less Insurance costs			\$41,637.40	\$44,300.40	\$39,638.00	\$41,960.00	\$39,684.00	\$43,035.00
Calculated total cost less insurance for one of each model			\$85,937.80		\$81,598.00		\$82,719.00	
Calculated individual totals U1FK1F with 4x4 Insurance			\$42,962.40	\$45,625.40	\$42,638.00	\$44,960.00	\$41,434.00	\$44,785.00
Calculated total cost including 4x4 insurance for one of each model			\$88,587.80		\$87,598.00		\$86,219.00	