City of Tulsa Finance Department

Request for

Competitive Sealed Proposal

TAC1044B

Safran Helicopter Engines Parts & Service

NIGP Commodity Code(s):

035-35 Engines and Parts, Helicopter 905-16 Airplanes, Helicopters and Accessories Maintenance and Repair

Submit proposals (sealed) to:

Deputy City Clerk
City of Tulsa
175 E. 2ND St.
Suite 260
Tulsa, OK 74103



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I. STATEMENT OF PURPOSE:

With this Competitive Sealed Proposal (CSP) request, the City of Tulsa (City) is searching to secure services to provide Safran Helicopter Arriel 1D1 and 2D Engines Overhauls, Repairs and Parts.

We enthusiastically look forward to receiving your proposal.

II. INSTRUCTIONS FOR SUBMITTING A PROPOSAL:

A. General Requirements

- The proposal must be received by 5:00 p.m. on Wednesday, November 20, 2019, Central Standard Time. Proposals must be sealed in an envelope or box clearly labeled "TAC1044B Safran Helicopter Engines Parts & Service".
 - Proposals arriving late will be returned unopened.
- **2.** Proposals must be delivered sealed to:

Deputy City Clerk City of Tulsa 175 E. 2nd St. Suite 260 Tulsa, OK 74103

- 3. All interested Respondents (Sellers) are required to register with the Buyer, in order to receive updates, addenda or any additional information required. The City is not responsible for any failure to register.
- 4. Inquiries to the Buyer requesting clarification regarding this CSP request or the content herein must be made via e-mail and must be received prior to the end of the business day on **November 6, 2019.**

Terry Thomas, Senior Buyer tthomas@cityoftulsa.org

Any questions regarding this CSP request will be handled as promptly and as directly as possible. If a question requires only clarification of CSP request instructions or specifications, it will be handled via email, or verbally. If any question results in material changes or additions to the CSP request, those changes or additions will be forwarded to all registered Respondents as quickly as possible by addendum.

5. Respondents shall designate a contact person, with appropriate contact information, to address any questions concerning a proposal.

Respondents shall also state the name and title of individuals who will make final decisions regarding contractual commitments and have legal authority to execute a contract on the Respondent's behalf.

6. Proposals will be opened on the morning after the due date, at 8:30am, at the:

Standards, Specifications, and Awards Committee Meeting 175 East 2nd Street, 2nd Floor City Council Chamber

B. General Notifications

- **1.** With this Competitive Sealed Proposal request, the City reserves the right to do the following:
 - a. To conduct oral or written discussions with Respondents, after proposals are received, concerning technical and Price aspects of the proposals and/or to allow Respondents to revise their proposals, including Price;
 - b. To evaluate, after proposals are received, the relative abilities of Respondents to perform, including their technical or professional experience and/or expertise;
 - c. To conduct a comparative evaluation, after proposals are received, of the differing Price, service, quality, contractual factors, technical content and/or technical and performance capability of the proposals;
 - d. To negotiate mutually agreeable terms in a contract;
- 2. The City of Tulsa notifies all possible Respondents that no person shall be excluded from participation in, denied any benefits of, or otherwise discriminated against in connection with the award and performance of any contract on the basis of race, religious creed, color, national origin, ancestry, physical disability, sex, age, ethnicity, or on any other basis prohibited by law.
- **3.** All Respondents shall comply with all applicable laws regarding equal employment opportunity and nondiscrimination.
- **4.** All Respondents shall comply with the Americans with Disabilities Act (ADA) and all proposals and any subsequent contract shall include the following statement:

"Contractor shall take the necessary actions to ensure its operations in performance of this contract and its employment practices are in compliance with the requirements of the Americans with Disabilities Act."

It is understood that the program of the Respondent is not a program or activity of the City of Tulsa. The Respondent agrees that its program or activity will comply with the requirements of the ADA. Any costs of such compliance will be the responsibility of the Respondent. Under no circumstances will the Respondent conduct any activity which it deems to not be in compliance with the ADA.

- 5. Although it is the City's intent to choose only the most qualified Respondents to interview, the City reserves the right to choose any number of qualified finalists for interview and/or final selection.
- 6. This Competitive Sealed Proposal request does not commit the City of Tulsa to pay any costs incurred in the submission of a proposal or the costs incurred in making necessary studies and designs for preparation thereof, or contract for service or supplies.

III. SCOPE OF WORK:

- **A.** The Respondent shall have an in house engine test cell capability.
- **B.** The Respondent shall provide processing of Safran Helicopter Engines warranty claims.
- **C.** The Respondent shall provide field service capabilities free of charge that includes:
 - 1. Safran certified trained technical support personnel
 - 2. response to our location to assist with problems
 - 3. arrival at our location within 3 days of being notified
- D. The Respondent shall provide free of charge a field service representative onsite to oversee and assist with removal and replacement of engine or with onsite warranty repairs.

IV. DELIVERABLES:

The products and services to be delivered to the City will include:

- 1) helicopter engine and accessory repair and overhauls.
- 2) rental of Safran Arriel 1D1 and 2D engines.
- 3) replacement parts sales

V. RESPONDENT AND PROPOSAL REQUIREMENTS

To be considered, interested Respondents should submit or address the following:

- A. One (1) unbound original and one (1) bound copies of the proposal plus one electronic (1) copy on CD, DVD, or USB flash drive.
- **B.** A description of the Respondent's qualifications and experience and that of key personnel assigned to this project (and that of each firm proposed as part of the Respondent's team). It is noted that equipment, material and staff shall be provided by the Respondent.
- **C.** Respondent must be a currently approved Safran Helicopter Engines Certified Level IV Full Service Center.
- **D.** At the discretion of the City, one or more Respondents may be invited to be interviewed for purposes of clarification or discussion of the proposal.
- E. Any expenses incurred by the Respondent(s) in appearing for an interview or in any way providing additional information as part of the response to this Competitive Sealed Proposal request are solely the responsibility of the Respondent. The City of Tulsa is not liable for any costs incurred by Respondents in the preparation of proposals or any work performed by the Respondent prior to the approval of an executed contract by the City of Tulsa. The City assumes no responsibility or liability for any costs you may incur in responding to this CSP request, including attending meetings or contract negotiations.
- **F.** Overhaul Sample Price: The Respondent shall provide three recent invoices providing the entire cost of a 1st life 3600-hour complete engine overhaul that they recently completed on an Arriel 1D1 engine which has an inlet barrier filter installed on the helicopter. Copies of the actual invoices must be provided.
- G. Overhaul Sample Price: The Respondent shall provide the last three recent invoices showing the entire cost of a 1st life 5000-hour complete engine overhaul that they recently completed on an Arriel 2D engine which has an inlet barrier filter installed on the helicopter. Copies of the actual invoices must be provided.
- H. Not to Exceed Price: The Respondent shall provide a Not-to-Exceed (NTE) price on the following engine overhaul costs which includes all attached engine components including Fuel Control system on the 1D1 Engine and the FADEC System on the 2D Engine:
 - 1. 3600 Hour Overhaul on 1D1 Safran Engine.
 - 2. 5000 Hour Overhaul on 2D Safran Engine.

The NTE price is for the 1st life complete engine overhaul and its accessories. If the final overhaul price is less than the NTE price, 100% of the savings will be passed on to the City of Tulsa. No add-on costs to the NTE will be accepted on this bid. The NTE overhaul price does not include any repairs or damage that occurs from Foreign Object Debris (FOD), over temperature, overspeed or hard landing.

*Exceptions or additional costs added to the NTE may result in the proposal being removed from consideration.

- **I.** A completed Price Sheet Summary including but not limited to:
 - 1. New parts discount: The Respondent will list their percentage discount off Safran's retail list price.
 - 2. Shop Labor Rate: The Respondent will list their hourly shop rate.
 - Overhauled OEM Parts Discount: The Respondent will specify what their pricing formula will be for overhauled Safran Helicopter Engines parts and accessories.
 - Exchanged OEM Parts Discount: The Respondent will specify what their pricing formula will be after core exchange (with normal wear and tear) for exchanged Safran Helicopter Engine parts and accessories.
 - 5. Engine Rental Cost: The Respondent shall provide the hourly cost for the rental of a complete Safran Helicopter Arriel 1D1 and 2D engine which includes accessories.
 - 6. Shipping: The Respondent shall bear all shipping costs. Overnight shipping will be used for all AOG (Aircraft on Ground) repairs. This includes engine overhauls. For Non-AOG situations, Respondent will have the option to use up to 3day shipping.
 - 7. Warranty: The Respondent shall specify their labor and parts warranty period for all services rendered.

VI. EVALUATION OF PROPOSALS:

A panel consisting of not less than four (4) City of Tulsa employees will evaluate proposals. Selection shall be determined to be in the best interest of the City as evaluated by the City of Tulsa. The approval of the selected Respondent will be subject to the final determination of the City and will be contingent on the successful completion of a contract between the City and the successful Respondent.

Evaluation Criteria

Criteria	Points
Price	45
Conformance to specification	20
Cost of Sample Overhauls	15
Pricing transparency	10
Desirable added options and services	5
Total Points Possible	100

VII. TIME FRAME FOR REVIEW:

The committee expects the evaluation and selection process to be completed with three (3) to five (5) weeks. However, this period depends on the number of participants and the complexity of the proposals.

VIII. AWARD OF PROPOSALS:

The City evaluates proposals based on the general criteria identified in Tulsa Revised Ordinance (TRO) Title 6, Chapter 4, and listed below:

- 1. The ability, capacity and skill of the Respondent to perform the contract or provide the service required,
- 2. Whether the Respondent can perform the contract or provide the service promptly or within the time specified, without delay or interference,
- 3. The character, integrity, reputation, judgment, experience and efficiency of the Respondent,
- 4. The quality of performance by Respondent of previous contracts or services,
- 5. The previous and existing compliance by the Respondent with laws and ordinances relating to the contract or service,
- 6. The sufficiency of the financial resources and ability of the Respondent to perform the contract or provide the service,
- 7. The quality, availability and adaptability of the Services offered by Respondent to the particular use required,
- 8. The ability of the Respondent to provide future maintenance, support and service related to Respondent's offer,
- 9. Where an earlier delivery date would be of great benefit to the Using Department, the date and terms of delivery may be considered in the Proposal award,
- 10. The degree to which the Proposal submitted is complete, clear, and addresses the requirements in the CSP request specifications,
- 11. If a point system has been utilized in the CSP request specifications, the number of points earned by the Respondent.
- 12. The total cost of ownership, including the costs of supplies, materials, maintenance, and support necessary to perform the item's intended function.
- 13. If an evaluation committee performs the evaluation, the recommendation of such committee.

IX. MISCELLANEOUS:

- **A.** Your response to this CSP request will be considered part of the contract, if one is awarded to you.
- **B.** All data included in this CSP request, as well as any attachments, are proprietary to the City of Tulsa.
- **C.** The use of the City of Tulsa's name in any way as a potential customer is strictly prohibited except as authorized in writing by the City of Tulsa.
- D. Your proposal must clearly indicate the name of the responding organization, including the Respondent's e-mail address and web site information, if applicable, as well as the name, address, telephone number and e-mail address of the organization's primary contact for this proposal. Your proposal must include the name, address, telephone number and e-mail address of the Respondent and/or team of Respondents assigned to the City account.
- **E.** The City is bound to comply with Oklahoma's Open Records Act, and information submitted with your proposal, with few exceptions, is a matter of public record. For specifics on the Oklahoma Open Records Act, see the link below:

https://libraries.ok.gov/law-legislative-reference/library-laws/statutes-open-records/

The City shall not be under any obligation to return any materials submitted in response to this CSP request.

- **F.** The City expects to enter into a written Agreement with the chosen Respondent that will incorporate this CSP request and your proposal. In addition to any terms and conditions included in this CSP request, the City may include in the Agreement other terms and conditions as deemed necessary.
- **G.** Seller and its subcontractors must obtain at Seller's expense and keep in effect during the term of the Purchase Agreement, including any renewal periods, policies of General Liability insurance in the minimum amounts set forth below and Workers' Compensation insurance in the statutory limits required by law.

Personal injury, each person	\$ 175,000.00
Property damage, each person	\$ 25,000.00
Personal injury and property damage, each occurrence	\$ 1,000,000.00
Workers' Compensation	(Statutory limits)

SELLER'S INSURER MUST BE AUTHORIZED TO TRANSACT BUSINESS IN THE STATE OF OKLAHOMA.

You will have 10 days after notification that your Bid was selected

for contract award by City to provide proof of such coverage by providing the assigned Project Buyer shown on the Summary Sheet of this Bid Packet with a Certificate of Insurance. The Certificate of Insurance must be completed with the following information:

- A. Your name
- B. Insurer's name and address
- C. Policy number
- D. Liability coverage and amounts
- E. Commencement and expiration dates
- F. Signature of authorized agent of insurer
- G. Invitation for Bid number

The Seller shall not cause any required insurance policy to be cancelled or to permit it to lapse. It is the responsibility of Seller to notify City of any change in coverage or insurer by providing City with an updated Certificate of Liability Insurance. Failure of Seller to comply with the insurance requirements herein may be deemed a breach of the Purchase Agreement. Further, a Seller who fails to keep required insurance policies in effect may be deemed to be ineligible to bid on future projects, ineligible to respond to invitations for bid, and/or ineligible to engage in any new purchase agreements

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INTEREST AFFIDAVIT

STATE OF	<u>)</u>		
) ss.		
COUNTY OF)		
I, agent authorized by Seller to subremployee of the City of Tulsa either Respondent's business or such a percent the following officers, including any	nit the attached Propo directly or indirectly overtage that constitutes a	wns a five percent (5%) into a controlling interest. Affian	that no officer or erest or more in the nt further states that
Respondent's business which is less			
	Ву:	Signature	
	Title: _		
Subscribed and sworn to before me the	hisday of	, 20	
Notary Public			
My Commission Expires:		<u> </u>	
Notary Commission Number:		_	
County & State Where Notarized:			

The Affidavit must be signed by an authorized agent and notarized

NON-COLLUSION AFFIDAVIT

(Required by Oklahoma law, 74 O.S. §85.22-85.25)

STATE OF)
) ss.
COUNTY OF)
	, of lawful age, being first duly
sworn, state the	at: r's Authorized Agent)
1.	I am the authorized agent of Seller herein for the purposes of certifying facts pertaining to the existence of collusion between and among Respondents and municipal officials or employees, as well as facts pertaining to the giving or offering of things of value to government personnel in return for special consideration in the letting of any contract pursuant to the Proposal to which this statement is attached.
2.	I am fully aware of the facts and circumstances surrounding the making of Seller's Proposal to which this statement is attached, and I have been personally and directly involved in the proceedings leading to the submission of such Proposal; and
3.	 Neither the Seller nor anyone subject to the Seller's direction or control has been a party: a. to any collusion among Respondents in restraint of freedom of competition by agreement to Propose at a fixed price or to refrain from responding, b. to any collusion with any municipal official or employee as to quantity, quality, or price in the prospective contract, or as to any other terms of such prospective contract, nor c. in any discussions between Respondents and any municipal official concerning exchange of money or other thing of value for special consideration in the letting of a contract.
	By: Signature
	Title:
Subscribed and	d sworn to before me thisday of, 20
Notary Public	
My Commissio	on Expires:
Notary Commi	ission Number:
County & State	e Where Notarized:

The Affidavit must be signed by an authorized agent and notarized

AFFIDAVIT OF CLAIMANT

STATE OF)	
) ss.	
COUNTY OF)	
correct. Affiant further states that the work, in accordance with the contract, plans, spec Affiant further states that (s)he has made no	ally sworn, on oath says that this contract is true and services or materials will be completed or supplied cifications, orders or requests furnished the affiant payment directly or indirectly of money or any other employee of the City of Tulsa or any public trust of coure the contract or purchase order.
	By: Signature
	Name:
	Company:
	Title:
Subscribed and sworn to before me this	day of, 20
Notary Public	
My Commission Expires:	
Notary Commission Number:	

The Affidavit must be signed by an authorized agent and notarized

ACKNOWLEDGMENT OF RECEIPT OF ADDENDA/AMENDMENTS

I hereby acknowledge receipt of the following addenda or amendments, and understand that such addenda or amendments are incorporated into the Bid Packet and will become a part of any resulting contract.

List Date and Title/Numbe applicable).	r of all addenda or amendments: (Write "None" if
	Sign Here ▶
	Printed Name:
	Title:
	Date:

RESPONDENT INFORMATION SHEET

Respondent's Legal Name:			
(Must be Respondent's company name exactly as reflected on its organizational documents, filed with the state in which Respondent is organized; <u>not</u> simply a DE			
State of Organization:			
Respondent's Type of Legal Entity: (check one () Sole Proprietorship () Partnership () Corporation () Limited Partnership	() Limited Liability Company () Limited Liability Partnership () Other:		
Address: Street	City State Zip		
Website Address:Email Address:			
Sales Contact:	Legal or Alternate Sales Contact:		
Name:	Name:		
Street:	Street:		
City:	City:		
State:	State:		
Phone:	Phone:		
Fax:	Fax:		
Email:	Email:		

Price Sheet Summary Exhibit A

Item	Description	Fixed Cost	% Disc	Hourly Rate
1	New Parts Discount on Safran Helicopter Engines Retail Price		%	
1a	Print pice list title			
2	Overhauled OEM Parts Discount on Safran Helicopter Engines Retail Price		%	
2a	Print pice list title			
3	Exchanged OEM Parts Discount on Safran Helicopter Engines Retail Price		%	
3a	Print pice list title			
4	Hourly Shop Labor Rate			\$/hr
5	Hourly Rental of Complete Safran Helicopter Engines Arriel 1D1 Engine including accessories			\$/hr
6	Hourly Rental of Complete Safran Helicopter Engines Arriel 2D Engine including accessories			\$/hr
7	3600 Hour Arriel 1D1 Engine Overhaul w/Inlet Barrier Filter (Total Cost Not to Exceed)	\$		
8	5000 Hour Arriel 2D Engine Overhaul w/Inlet Barrier Filter (Total Cost Not to Exceed)	\$		
9	Pricing formula for overhauled Safran Helicopter Engines Parts/Accessories:			
10	Pricing formula (after core exchange) for Exchanged Safran Helicopter Engines Parts/Accessories:			
11	Warranty Statement:			

Complete items 9, 10 and 11 here or as attachment.

Company Name:	Date:
Signature:	
Name Printed:	
Title:	

City of Tulsa General Contract Terms

It is anticipated that the City of Tulsa will enter into a contract with the selected Respondent for an initial term ending one (1) year from the date of its execution by the City's Mayor, with four (4) one-year renewals available at the option of the City. Contracts entered into by the City of Tulsa generally include, but are not limited to, the following terms:

- 1. Renewals. Contractor understands and acknowledges that any future contracts or renewals are neither automatic nor implied by this Agreement. The continuing purchase by City of the Services set forth in this Agreement is subject to City's needs and to City's annual appropriation of sufficient funds in City's fiscal year (July 1st to June 30th) in which such Services are purchased. In the event City does not appropriate or budget sufficient funds to perform this Agreement, this Agreement shall be null and void without further action by City.
- 2. No Indemnification or Arbitration by City. Contractor understands and acknowledges that City is a municipal corporation that is funded by its taxpayers to operate for the benefit of its citizens. Accordingly, and pursuant to Oklahoma law, City shall not indemnify nor hold Contractor harmless for loss, damage, expense or liability arising from or related to this Agreement, including any attorneys' fees and costs. In addition, Contractor shall not limit its liability to City for actual loss or direct damages for any claim based on a breach of this Agreement and the documents incorporated herein. City reserves the right to pursue all legal and equitable remedies to which it may be entitled. City will not agree to binding arbitration of any disputes.
- 3. Intellectual Property Indemnification by Contractor. Contractor agrees to indemnify, defend, and save harmless City and its officers, employees and agents from all suits and actions of every nature brought against them due to the use of patented, trademarked or copyright-protected appliances, products, materials or processes provided by Contractor hereunder. Contractor shall pay all royalties and charges incident to such patents, trademarks or copyrights.
- 4. **General Liability.** Contractor shall hold City harmless from any loss, damage or claims arising from or related to the performance of the Agreement herein. Contractor must exercise all reasonable and customary precaution to prevent any harm or loss to all persons and property related to this Agreement.
- 5. Liens. Pursuant to City's Charter (Art. XII, §5), no lien of any kind shall exist against any property of City. Contractor agrees to indemnify and hold the City harmless from all claims, demands, causes of action or suits of whatever nature arising out of the services, labor, and material furnished by Contractor or Contractor's subcontractors under the scope of this Agreement.
- 6. **No Confidentiality.** Contractor understands and acknowledges that City is subject to the Oklahoma Open Records Act (51 O.S. §24A.1 *et seq.*) and therefore cannot assure the confidentiality of contract terms or other information provided by Contractor pursuant to this Agreement that would be inconsistent with City's compliance with its statutory requirements there under.
- 7. **Compliance with Laws.** Contractor shall be responsible for complying with all applicable federal, state and local laws. Contractor is responsible for any costs of such compliance. Contractor shall take the necessary actions to ensure its operations in performance of this contract and its employment practices are in compliance with the requirements of the Americans with Disabilities Act. Contractor certifies that it and all of its subcontractors to be used in the performance of this agreement are in compliance with 25 O.S. Sec. 1313 and participate in the Status Verification System. The Status Verification System is defined in 25 O.S. Sec. 1313 and includes, but is not limited to, the free Employee Verification Program (E-Verify) available at www.dhs.gov/E-Verify.

- 8. Right to Audit. The parties agree that books, records, documents, accounting procedures, practices, price lists or any other items related to the Services provided hereunder are subject to inspection, examination, and copying by City or its designees. Contractor shall retain all records related to this Agreement for the duration of the contract term and a period of three years following completion and/or termination of the contract. If an audit, litigation or other action involving such records begins before the end of the three year period, the records shall be maintained for three years from the date that all issues arising out of the action are resolved or until the end of the three year retention period, whichever is later.
- 9. Governing Law and Venue. This Agreement is executed in and shall be governed by and construed in accordance with the laws of the State of Oklahoma without regard to its choice of law principles, which shall be the forum for any lawsuits arising under this Agreement or incident thereto. The parties stipulate that venue is proper in a court of competent jurisdiction in Tulsa County, Oklahoma and each party waives any objection to such venue.
- 10. **No Waiver.** A waiver of any breach of any provision of this Agreement shall not constitute or operate as a waiver of any other provision, nor shall any failure to enforce any provision hereof operate as a waiver of the enforcement of such provision or any other provision.
- 11. **Entire Agreement/No Assignment.** This Agreement and any documents incorporated herein constitute the entire agreement of the parties and supersede any and all prior agreements, oral or otherwise, relating to the subject matter of this Agreement. This Agreement may only be modified or amended in writing and must be signed by both parties. Notwithstanding anything to the contrary herein, the City does not agree to the terms of any future agreements, revisions or modifications that may be required under this Agreement unless such terms, revisions or modifications have been reduced to writing and signed by both parties. Contractor may not assign this Agreement or use subcontractors to provide the Goods and/or Services without City's prior written consent. Contractor shall not be entitled to any claim for extras of any kind or nature.
- 12. **Equal Employment Opportunity**. Contractor shall comply with all applicable laws regarding equal employment opportunity and nondiscrimination

The undersigned agrees to the inclusion of the above provisions, among others, in any contract with the City of Tulsa.

Company Name:	Date:	
Signature:	_	
Name Printed:		
Title:	_	