



City of Tulsa Purchasing Department  
175 E. 2nd Street 15TH Floor  
Tulsa, OK 74103

TAC 972A  
Maintenance  
Information Technology Department  
Bid Date: March 12, 2020

Senior Buyer: Terry Thomas  
[tthomas@cityoftulsa.org](mailto:tthomas@cityoftulsa.org)  
Please contact if you have any questions

**1. Delivery:** If your bid is accepted and a contract is executed, state the number of days you need to deliver the Goods and /or to begin providing services:

You must be able to deliver the Goods and /or Services as specified in your Bid. Failure to do so may result in City terminating your contract or canceling the Purchase Order, pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

**2. Pricing**

(ESTIMATED QUANTITIES FOR EVALUATION PURPOSES ONLY)

			AT&T Mobility, LLC			GovConnection, Inc.			Hypertec USA Inc. (Hypertec Direct)		
ITEM	DESCRIPTION	Estimated Annual Quantity	Annual Cost per Device	Total Cost per Year (all Devices)	SKU	Annual Cost per Device	Total Cost per Year (all Devices)	SKU	Annual Cost per Device	Total Cost per Year (all Devices)	SKU
1	1-Year of NetMotion Wireless Mobility Premium Software Support and Maintenance for 1329 Devices, with Analytics Module, NAC Module, Policy Module	1	\$40.68	\$54,074.87	11NMX25	\$38.71	\$51,445.59	11NMX25	\$33,365.66	\$33,365.66	11NMX25
<b>TOTAL EXTENDED COST</b> (All costs must be included or your bid will be disqualified)			<b>\$54,074.87</b>			<b>\$51,445.59</b>			<b>\$33,365.66</b>		
Delivery:						7 - 10 Business Days			15 Days		
Annual Price Adjustment						10% Fixed			CPI-U		
			SHI International Corp.			Upstate Wholesale Supply Inc. dba Brite Computers			vCloud Tech Inc.		
ITEM	DESCRIPTION	Estimated Annual Quantity	Annual Cost per Device	Total Cost per Year (all Devices)	SKU	Annual Cost per Device	Total Cost per Year (all Devices)	SKU	Annual Cost per Device	Total Cost per Year (all Devices)	SKU
1	1-Year of NetMotion Wireless Mobility Premium Software Support and Maintenance for 1329 Devices, with Analytics Module, NAC Module, Policy Module	1	\$39.95	\$53,093.55	11NMX25	NA	\$50,695.15	11NMX25	\$49,635.86	\$49,635.86	11NMX25
<b>TOTAL EXTENDED COST</b> (All costs must be included or your bid will be disqualified)			<b>\$53,093.55</b>			<b>\$50,695.15</b>			<b>\$49,635.86</b>		
Delivery:			5 Business days			48 - 72 Hours from receipt of PO			5 Working Days		
Annual Price Adjustment						CPI-U *Subject to availability of current price model being offered.					