

1. Delivery:

If Your Bid is Accepted, state the number of Days You need to deliver the Supplies and/or to begin providing Services:

You must be able to deliver the Supplies and/or Services as specified in Your Bid. Failure to do so may result in City terminating the Agreement and pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

2. Pricing

The City does not guarantee any specific quantity or number of purchases, if any, that will be made during the agreement period.

Note: References to "discounts" or "markups" are Bidder's price adjustments to average prices published in the most current version of "Vaughen's® Motor & Pump Repair Price Guide", available at Bidder's expense from Vaughen's Price Publishing Co., Inc. or Vaughens.com

Any other charges not specifically asked for must be included by bidder to meet the requirements of these specifications.

(ESTIMATED QUANTITIES FOR EVALUATION PURPOSES ONLY)

The City does not guarantee any specific quantity or number of purchases, if any, that will be made during the agreement period.

OPEN DRIP PROOF MOTORS		Shermco Industries, Inc.	Global Energy Solutions, LLC	Evans Enterprises, Inc.
Rewind:				
Item	General Description	Percentage Of Discount	Percentage Of Discount	Percentage Of Discount
	Base Price- Discount off Vaughen's National Published Price	20%	22%	20%
	Bearing Discount	15%	22%	25%
	Special Insulation Discount	0%	22%	0%
	Machine Work per Hour	\$80.00	\$80.00	\$80.00
	Explosion Proof Motors % Markup (to base price "Open Drip Proof - Rewind")	20%	15%	10%
	Bearing Discount	15%	22%	25%
	Special Insulation Discount	0%	22%	0%
	Machine Work Per Hour	\$80.00	\$80.00	\$80.00
Recondition:				
	Base Price- Discount off Vaughen's National Published Price	20%	22%	20%
	Bearing Discount	15%	22%	25%
	Special Insulation Discount	0%	22%	0%
	Machine Work per Hour	\$80.00	\$80.00	\$80.00
	Explosion Proof Motors % Markup (to base price "Open Drip Proof - Rewind")	20%	15%	10%
	Bearing Discount	15%	22%	25%
	Special Insulation Discount	0%	22%	0%
	Machine Work Per Hour	\$80.00	\$80.00	\$80.00
TOTALLY ENCLOSED FAN COOLED MOTORS				
	Discount off Vaughen's National Published Price	20%	22%	20%
	Bearings Discount	15%	22%	25%
	Special Insulation Discount	0%	22%	0%
	Machine Work per hour	\$80.00	\$80.00	\$80.00
	Vertical Pump Motor per Hour	\$80.00	\$80.00	\$80.00
WOUND ROTOR MOTORS				
	Discount off Vaughen's National Published Price	20%	22%	20%
	Bearings Discount	15%	22%	25%
	Special Insulation Discount	0%	22%	0%
	Machine Work per hour	\$80.00	\$80.00	\$80.00
MINOR MOTOR REPAIR:				
	Shop Labor per Hour	\$80.00	\$80.00	\$80.00
	Machine Work per Hour	\$80.00	\$80.00	\$80.00
	Parts discount	15%	22%	20%
EXCHANGE OF SMALL UNITS:				
	% Markup	15%	15%	20%
	Overtime per Hour	\$110.00	\$100.00	\$110.00
	Field Service per Hour	\$100.00	\$80.00	\$100.00
Miscellaneous Motor Repair, Not Otherwise Specified in Bid Form				
	Base Price- Discount off Vaughen's National Published Price	20%	22%	20%
	Bearings Discount	15%	22%	25%
	Special Insulation Discount	0%	22%	0%
	Machine Work per hour	\$80.00	\$80.00	\$80.00
	Delivery:	5 Business Days	GES can begin providing services within 3 working days of project approval date.	Evans can start providing services immediately
	Annual Price Adjustment:	Fixed 2%	Fixed 2%	CPI-U