1. Delivery:

If your Bid is Accepted, state the number of Days You need to deliver the Supplies and/or to begin providing Services:

You must be able to deliver the Supplies and/or Services as specified in Your Bid. Failure to do so may result in City terminating the Agreement and pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

2. Pricing

The City of Tulsa does not guarantee any specific quantity or number of purchases that will be made during the agreement period.

(ESTIMATED QUANTITIES FOR EVALUATION PURPOSES ONLY)

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Estimated Annual Quantity</th>
<th>Unit Cost</th>
<th>Extended Cost</th>
<th>Canady Trailers LLC</th>
<th>Unit Cost</th>
<th>Extended Cost</th>
<th>Phoenix Contracting</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>New, current year model 16,000 LB GVW Tandem Axle, Gravity Tilt Trailer</td>
<td>3</td>
<td>$12,200.00</td>
<td>$36,600.00</td>
<td>$13,895.00</td>
<td>$41,685.00</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

TOTAL COST NOT TO EXCEED: $36,600.00

(All costs must be included or your Bid will be disqualified)