1. Delivery:

If Your Bid is Accepted, state the number of Days You need to deliver the Supplies and/or to begin providing Services:

You must be able to deliver the Supplies and/or Services as specified in Your Bid. Failure to do so may result in City terminating the Agreement and pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

2. Pricing

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Estimated Annual Quantity</th>
<th>Unit Cost</th>
<th>Extended Cost</th>
<th>Unit Cost</th>
<th>Extended Cost</th>
<th>Unit Cost</th>
<th>Extended Cost</th>
<th>Unit Cost</th>
<th>Extended Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>49,000 LB. Tracked Excavator</td>
<td>1</td>
<td>$315,530.00</td>
<td>$315,530.00</td>
<td>$214,200.00</td>
<td>$214,200.00</td>
<td>$274,676.41</td>
<td>$274,676.41</td>
<td>$285,233.42</td>
<td>$285,233.42</td>
</tr>
</tbody>
</table>

TOTAL COST NOT TO EXCEED:

$315,530.00  $214,200.00  $274,676.41  $285,233.42

(All costs must be included or your Bid will be disqualified)

Delivery: 90 - 180 Days  270 Days  150 - 200 Days  150 - 300 Days

Annual Price Adjustment: The above prices are valid for only the quantities listed on this "Exhibit A"  Fixed 4%  Fixed 10%