



City of Tulsa Purchasing Department  
175 E. 2nd Street 15th Floor  
Tulsa, OK 74103

TAC 962H  
Aqua Ammonia (Liquid Ammonium Hydroxide)  
Water & Sewer Department  
Bid Opening Date: December 21, 2023

Project Buyer: Donny Tiemann  
[dtiemann@cityoftulsa.org](mailto:dtiemann@cityoftulsa.org)  
Please contact if you have any questions

### 1. Delivery:

If Your Bid is Accepted, state the number of Days You need to deliver the Supplies and/or to begin providing Services:

You must be able to deliver the Supplies and/or Services as specified in Your Bid. Failure to do so may result in City terminating the Agreement and pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

### 2. Pricing:

**Bidders shall provide prices for all items. The Bid price shall be based on estimated quantities as shown in the Estimated Annual Quantities Section of Exhibit A. Prices shall include delivery and any deposit / rental fee for containers.**

**Any other charges not specifically asked for by City must be included by Bidder to meet the requirements of the Exhibit A Delivery and Pricing of the Agreement.**

|  |   |                           |                 | Airgas Specialty Products, Inc. |                                 | Baker Services, Inc. |               |
|--|---|---------------------------|-----------------|---------------------------------|---------------------------------|----------------------|---------------|
| Item   | Estimated Annual Quantity               | Estimated Annual Quantity | Unit of Measure | Unit Cost                       | Extended Cost (Qty x Unit Cost) | Unit Cost            | Extended Cost |
| 1  | Aqua Ammonia (19%) Bulk (price per ton) | 675                       | Liquid Ton      | \$292.50                        | \$197,437.50                    | \$250.00             | \$168,750.00  |
| 2  | ¼ hour beyond the 4-hour delivery time  | 8                         | 1/4 Hours       | \$0.00                          | \$0.00                          | \$0.00               | \$0.00        |
| TOTAL COST NOT TO EXCEED:<br>(All costs must be included or your Bid will be disqualified) |   |                           |                 | \$197,437.50                    |                                 | \$168,750.00         |               |
| Delivery:  |   |                           |                 | Upon 48 hour notice.            |                                 | 2 Days               |               |
| Annual Price Adjustment  |   |                           |                 | N/A                             |                                 | N/A                  |               |

THE CITY DOES NOT GUARANTEE ANY SPECIFIC QUANTITY OR NUMBER OF PURCHASES, IF ANY, THAT WILL BE MADE DURING THE AGREEMENT TERM.