



City of Tulsa Purchasing Department  
175 E. 2nd Street 15th Floor  
Tulsa, OK 74103

TAC 1103C  
Maintenance, Repair, and Calibration of Telemetry Equipment  
Water & Sewer Department  
Bid Opening Date: January 22, 2026

Buyer: Angie Tune  
[atune@cityoftulsa.org](mailto:atune@cityoftulsa.org)  
Please contact if you have any questions.

**Delivery:**

If Your Bid is Accepted, state the number of Days You need to deliver the Supplies and/or begin providing Services.

You must be able to deliver the Supplies and/or Services as specified in Your Bid. Failure to do so may result in City terminating the Agreement and pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

**Pricing:**

			Prime Controls, L.P.		Haynes Equipment Co. LLC		Cogent Inc	
ITEM	Description	Estimated Annual Labor Hours	Labor Costs per Hour	Extended Cost	Labor Costs per Hour	Extended Cost	Labor Costs per Hour	Extended Cost
1	Hourly rate for a field technician during normal business hours: Monday- Friday, 7:00am-4:00pm	850	\$120.00	\$102,000.00	\$170.00	\$144,500.00	\$207.14	\$176,069.00
2	Hourly rate for a field technician outside normal business hours/emergency (overtime)	50	\$160.00	\$8,000.00	\$220.00	\$11,000.00	\$310.00	\$15,500.00
3	Hourly rate for a field assistant during normal business hours: Monday- Friday, 7:00am-4:00pm	150	\$105.00	\$15,750.00	\$170.00	\$25,500.00	\$207.14	\$31,071.00
4	Hourly rate for a field assistant outside normal business hours/emergency (overtime)	10	\$140.00	\$1,400.00	\$220.00	\$2,200.00	\$310.00	\$3,100.00
5	Telephone technician support during normal business hours: Monday-Friday 7:00am-4:00pm	20	\$100.00	\$2,000.00	\$170.00	\$3,400.00	\$207.14	\$4,142.80
6	Hourly rate for a PLC Programmer during normal business hours: Monday- Friday, 7:00am-4:00pm	30	\$165.00	\$4,950.00	\$210.00	\$6,300.00	\$207.14	\$6,214.20
7	Hourly rate for a PLC Programmer outside normal business hours/emergency (overtime)	15	\$220.00	\$3,300.00	\$280.00	\$4,200.00	\$310.00	\$4,650.00
8	Percentage mark-up on parts & supplies		20%		20%		15%	
<b>TOTAL COST NOT TO EXCEED: (All costs must be included or your bid will be disqualified)</b>			<b>\$137,400.00</b>		<b>\$197,100.00</b>		<b>\$240,747.00</b>	
Delivery:			Ten (10)		Varies		0 Days	
Annual Price Adjustment:			5%		5%		5%	
Notes:			N/A		N/A		N/A	

The City does not guarantee any specific quantity or number of purchases, if any, that will be made during the agreement period.