



City of Tulsa Purchasing Department
175 E. 2nd Street 15th Floor
Tulsa, OK 74103

TAC 099J Rock Salt
Public Works Department
Bid Opening Day: August 13, 2026

Senior Buyer: Angie Tune
atune@cityoftulsa.org
Please contact if you have any questions.

1. Delivery:

If Your Bid is Accepted, state the number of Days You need to deliver the Supplies and/or to begin providing Services:

You must be able to deliver the Supplies and/or Services as specified in Your Bid. Failure to do so may result in City terminating the Agreement and pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

2. Pricing:

Bidders are not required to Bid both Sections. Bidders are required to Bid on each item within the Section being Bid.

Section 1 – Type 1 Rock Salt with YPS			Central Salt, LLC		Compass Minerals		Hutchinson Salt Company, LLC	
Item	Description	Estimated Annual Quantity per Ton (A)	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1	Delivered to 5675 S. Garnett Rd.	2,500 Tons	\$72.16	\$180,400.00	No Bid	No Bid	\$73.25	\$183,125.00
2	Delivered to 450 W. 23rd St.	2,500 Tons	\$72.16	\$180,400.00	No Bid	No Bid	\$73.25	\$183,125.00
SECTION 1 TOTAL EXTENDED COST NOT TO EXCEED: (All costs must be included or Your Bid will be disqualified)			\$360,800.00		\$0.00		\$366,250.00	
Section 2 – Type 1 Rock Salt with YPS and Low-Temperature Additive with Colorant								
Item	Description	Estimated Annual Quantity per Ton (A)	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
1	Delivered to 5675 S. Garnett Rd.	2,500/Tons	\$84.25	\$210,625.00	No Bid	No Bid	\$87.25	\$218,125.00
2	Delivered to 450 W. 23rd St.	2,500 Tons	\$84.25	\$210,625.00	No Bid	No Bid	\$87.25	\$218,125.00
SECTION 2 TOTAL EXTENDED COST NOT TO EXCEED: (All costs must be included or Your Bid will be disqualified)			\$421,250.00		\$0.00		\$436,250.00	
Delivery:			5-10 Working days after receipt of order or as agreed upon				10 Days	
Annual Price Adjustment:			4%				5%	
Notes:								

THE CITY DOES NOT GUARANTEE ANY SPECIFIC QUANTITY OR NUMBER OF PURCHASES, IF ANY, THAT WILL BE MADE DURING THE AGREEMENT TERM.