City of Tulsa Finance Department

Request for

Competitive Sealed Proposal

Budget Book Application

NIGP Commodity Code(s):

208-10 ACCOUNTING/FINANCIAL: BOOKKEEPING, BILLING AND INVOICING, BUDGETING, PAYROLL, TAXES, ETC.

209-11 ACCOUNTING/FINANCIAL: BOOKKEEPING, BILLING AND INVOICING, BUDGETING, PAYROLL, TAXES, ETC.

Submit proposals (sealed) to:

Deputy City Clerk City of Tulsa 175 E. 2ND St. Suite 260 Tulsa, OK 74103



I. STATEMENT OF PURPOSE:

With this Competitive Sealed Proposal (CSP) request, we are searching to purchase software, installation and training for the compilation and publishing of the City of Tulsa ("City") financial documents focusing on the annual budget book bid from the firm to which the purchase is awarded.

We enthusiastically look forward to receiving your proposal.

II. INSTRUCTIONS FOR SUBMITTING A PROPOSAL:

A. General Requirements

 The proposal must be received by 5:00 p.m. on Wednesday, October 25, 2017, Central Daylight Time. Proposals must be sealed in an envelope or box clearly labeled "CSP 17-533 Budget Book Application".

Proposals arriving late will be returned unopened.

2. Proposals must be delivered sealed to:

Deputy City Clerk City of Tulsa 175 E. 2nd St. Suite 260 Tulsa, OK 74103

- 3. All interested Respondents (Sellers) are required to register with the Buyer, Terry O. Thomas in order to receive updates, addenda or any additional information required. The City is not responsible for any failure to register.
- 4. Inquiries to the Buyer requesting clarification regarding this CSP request or the content herein must be made via e-mail and must be received prior to the end of the business day on **October 12, 2017.**

Terry O. Thomas, Senior Buyer tthomas@cityoftulsa.org

Any questions regarding this CSP request will be handled as promptly and as directly as possible. If a question requires only clarification of CSP request instructions or specifications, it will be handled via e-mail, or verbally. If any question results in material changes or additions to the CSP request, those changes or additions will be forwarded to all registered Respondents as quickly as possible by addendum.

5. Respondents shall designate a contact person, with appropriate contact information, to address any questions concerning a proposal. Respondents shall also state the name and title of individuals who will make final decisions regarding contractual commitments and have legal authority to execute a contract on the Respondent's behalf.

B. General Notifications

- 1. With this Competitive Sealed Proposal request, the City reserves the right to do the following:
 - a. To conduct oral or written discussions with Respondents, after proposals are received, concerning technical and Price aspects of the proposals and/or to allow Respondents to revise their proposals, including Price;
 - b. To evaluate, after proposals are received, the relative abilities of Respondents to perform, including their technical or professional experience and/or expertise;
 - c. To conduct a comparative evaluation, after proposals are received, of the differing Price, service, quality, contractual factors, technical content and/or technical and performance capability of the proposals;
 - d. To negotiate mutually agreeable terms in a contract;
- 2. The City of Tulsa notifies all possible Respondents that no person shall be excluded from participation in, denied any benefits of, or otherwise discriminated against in connection with the award and performance of any contract on the basis of race, religious creed, color, national origin, ancestry, physical disability, sex, age, ethnicity, or on any other basis prohibited by law.
- 3. All Respondents shall comply with all applicable laws regarding equal employment opportunity and nondiscrimination.
- **4.** All Respondents shall comply with the Americans with Disabilities Act (ADA) and all proposals and any subsequent contract shall include the following statement:

"Contractor shall take the necessary actions to ensure its operations in performance of this contract and its employment practices are in compliance with the requirements of the Americans with Disabilities Act."

It is understood that the program of the Respondent is not a program or activity of the City of Tulsa. The Respondent agrees that its program or activity will comply with the requirements of the ADA. Any costs of such compliance will be the responsibility of the Respondent. Under no circumstances will the Respondent conduct any activity which it deems to not be in compliance with the ADA.

- **5.** Although it is the City's intent to choose only the most qualified Respondents to interview, the City reserves the right to choose any number of qualified finalists for interview and/or final selection.
- 6. This Competitive Sealed Proposal request does not commit the City of Tulsa to pay any costs incurred in the submission of a proposal or the costs incurred in making necessary studies and designs for preparation thereof, or contract for service or supplies.

III. BACKGROUND:

Annually, as part of the budget development and adoption process, the City of Tulsa compiles and publishes a budget book. The book's purpose is to provide elected officials, City staff and the public with easy to understand information on the City's adopted budget. This budget data is published in compliance with state and city laws. A secondary but still important goal is to meet the Government Finance Officers Associations (GFOA) requirements for the Distinguished Budget Presentation Awards Program and the Capital Finance and Debt Administration Program. The City has received the Budget award for a number of years and intends to continue to meet GFOA requirements. The City of Tulsa budget book for fiscal year 2017/2018 may be viewed online at the City of Tulsa website.

IV. SCOPE OF WORK:

- The Respondent's software application shall link to data in Tyler/Munis system to create a budget book and automatically update information in documents. As data in Munis is updated, publishing software updates in process documents;
- 2. The Respondent's software application shall frequently download data. During the budget process, it may be necessary to make adjustments to the budget several times a one day or even in one hour. The process of updating the information in the budget book must be easy and quick enough to allow expeditious revisions.
- 3. The Respondent's software application shall provide for addition of variables (with links to database) in text documents. Example...The FY18 total budget is \$826,828,000 a 7.7 percent increase. The underlined figures shall be linked to downloaded data and update automatically;
- 4. The Respondent's software application shall provide capability to import from and / or link to documents prepared in different software programs. i.e. Excel, Word, Adobe Creative Suite.
- 5. The Respondent's software application shall provide capability to create spreadsheets, charts, and graphics from linked data. These representations must remain dynamic such that they change as the underlying data changes.
- 6. The Respondent's software application shall provide access for multiple users simultaneously with record locking to allow only one user's changes to be posted at the time.
- 7. The Respondent's software application shall be AICPA SOC1 and SOC2, Type 1 and Type 2 compliant, and enforce version control and provide a revision trail.

- **8.** The Respondent's software application shall include workflow features.
 - a. Indicates status of the budget book.
 - b. Ability to assign responsible parties to different sections
- **9.** The Respondent shall provide training for 10 users. Training shall include development of one book.

V. <u>DELIVERABLES:</u>

The products, reports, and plans to be delivered to the City will include:

- 1) Implementation plan including task level detail
- 2) Pricing including
 - a. User license cost by functional profile (Extended capabilities versus reference or read only)
 - b. Pricing by milestone.
 - c. License cost pro-rated by milestone;
 - d. Pricing to include optional add on of users.

VI. RESPONDENT AND PROPOSAL REQUIREMENTS:

To be considered, interested Respondents should submit or address the following:

- A. One (1) unbound original and four (4) bound copies of the proposal plus one electronic (1) copy on CD, DVD, or flash drive.
- **B.** A description of the Respondent's qualifications and experience and that of key personnel assigned to this project (and that of each firm proposed as part of the Respondent's team). It is noted that equipment, material and staff shall be provided by the Respondent.
- **C.** A description of previous projects that Respondent's firm has conducted for organizations of similar size and complexity. Provide contact names and telephone numbers of references from these organizations.
- **D.** Provide a project schedule, identifying beginning and ending dates of work, as well as project target dates.
- **E.** At the discretion of the City, one or more Respondents may be invited to be interviewed for purposes of clarification or discussion of the proposal.
- F. Any expenses incurred by the Respondent(s) in appearing for an interview or in any way providing additional information as part of the response to this Competitive Sealed Proposal request are solely the responsibility of the Respondent. The City of Tulsa is not liable for any costs incurred by Respondents in the preparation of proposals or any work performed by the Respondent prior to the approval of an executed contract by the City of Tulsa. The City assumes no responsibility or liability for any costs you may

incur in responding to this CSP request, including attending meetings or contract negotiations.

VII. EVALUATION OF PROPOSALS:

A panel consisting of not less than four (4) City of Tulsa employees will evaluate proposals. Selection shall be determined to be in the best interest of the City as evaluated by the City of Tulsa. The approval of the selected Respondent will be subject to the final determination of the City and will be contingent on the successful completion of a contract between the City and the successful Respondent.

Evaluation Criteria

- 30% Compliance with specification
- 30% Price
- 25% Utility exceeding specification
- 10% Ease of use customer experience
- 5% Client Feedback

VIII. TIME FRAME FOR REVIEW:

The committee expects the evaluation and selection process to be completed with three (3) to five (5) weeks. However, this period depends on the number of participants and the complexity of the proposals.

IX. AWARD OF PROPOSALS:

The City evaluates proposals based on the general criteria identified in Tulsa Revised Ordinance (TRO) Title 6, Chapter 4, and listed below:

- 1. The ability, capacity and skill of the Respondent to perform the contract or provide the service required,
- 2. Whether the Respondent can perform the contract or provide the service promptly or within the time specified, without delay or interference,
- 3. The character, integrity, reputation, judgment, experience and efficiency of the Respondent,
- 4. The quality of performance by Respondent of previous contracts or services,
- 5. The previous and existing compliance by the Respondent with laws and ordinances relating to the contract or service,
- 6. The sufficiency of the financial resources and ability of the Respondent to perform the contract or provide the service,
- 7. The quality, availability and adaptability of the Services offered by Respondent to the particular use required,

- 8. The ability of the Respondent to provide future maintenance, support and service related to Respondent's offer,
- 9. Where an earlier delivery date would be of great benefit to the Using Department, the date and terms of delivery may be considered in the Proposal award,
- 10. The degree to which the Proposal submitted is complete, clear, and addresses the requirements in the CSP request specifications,
- 11. If a point system has been utilized in the CSP request specifications, the number of points earned by the Respondent.
- 12. The total cost of ownership, including the costs of supplies, materials, maintenance, and support necessary to perform the item's intended function.
- 13. If an evaluation committee performs the evaluation, the recommendation of such committee.

X. <u>MISCELLANEOUS:</u>

- **A.** Your response to this CSP request and any subsequent correspondence related to this proposal process will be considered part of the contract, if one is awarded to you.
- **B.** All data included in this CSP request, as well as any attachments, are proprietary to the City of Tulsa.
- **C.** The use of the City of Tulsa's name in any way as a potential customer is strictly prohibited except as authorized in writing by the City of Tulsa.
- D. Your proposal must clearly indicate the name of the responding organization, including the Respondent's e-mail address and web site information, if applicable, as well as the name, address, telephone number and e-mail address of the organization's primary contact for this proposal. Your proposal must include the name, address, telephone number and e-mail address of the Respondent and/or team of Respondents assigned to the City account.
- E. The City is bound to comply with Oklahoma's Open Records Act, and information submitted with your proposal, with few exceptions, is a matter of public record. For specifics, see the provisions of the City of Tulsa Open Records Policy, available via the following link:

www.cityoftulsa.org/OurCity/documents/OpenRecordsActPolicy.pdf

The City shall not be under any obligation to return any materials submitted in response to this CSP request.

F.	The City expects to enter into a written Agreement with the chosen Respondent that will incorporate this CSP request and your proposal. In addition to any terms and conditions included in this CSP request, the City may include in the Agreement other terms and conditions as deemed necessary.
	THE REST OF THIS PAGE LEFT INTENTIONALLY BLANK
	8

INTEREST AFFIDAVIT

STATE OF)		
COUNTY OF			
I,agent authorized by Seller to submit the employee of the City of Tulsa either direct Respondent's business or such a percentage the following officers, including any Trust.	he attached Proposal. ctly or indirectly owns ge that constitutes a con stee, and/or employee	Affiant further states that five percent (5%) interestrolling interest. Affiant to f the City of Tulsa own	at no officer or est or more in the further states that
Respondent's business which is less than a	-		
	By:	gnature	
	Title:		
Subscribed and suscent to before my this	Jan of	20	
Subscribed and sworn to before me this	day oi	, 20	
Notary Public			
My Commission Expires:			
Notary Commission Number:			
County & State Where Notarized:			

The Affidavit must be signed by an authorized agent and notarized

NON-COLLUSION AFFIDAVIT

(Required by Oklahoma law, 74 O.S. §85.22-85.25)

STATE OF			_)		
COUNTY OF_			_)		
sworn, state that	:	rized Agent)			_, of lawful age, being first duly
1.	the exi employ govern	stence of collusion rees, as well as fa	n between and a acts pertaining to return for speci	mong Re the givi al consid	rposes of certifying facts pertaining to spondents and municipal officials or ng or offering of things of value to eration in the letting of any contract ttached.
2.	Propos	al to which this st	tatement is attac	hed, and	surrounding the making of Seller's I have been personally and directly on of such Proposal; and
3.	Neither a. b. c.	to any collusion a agreement to Pro to any collusion or price in the pr contract, nor in any discussion	among Responder opose at a fixed p with any munici- cospective contra- ans between Responey or other th	ents in res rice or to pal officia ct, or as t ondents a	direction or control has been a party: traint of freedom of competition by refrain from responding, al or employee as to quantity, quality, o any other terms of such prospective and any municipal official concerning alue for special consideration in the
				-	Signature
Subscribed and	sworn to	before me this	day of		, 20
Notary Public My Commission	n Expires	:			_
Notary Commis County & State		nber: otarized:			_

The Affidavit must be signed by an authorized agent and notarized

AFFIDAVIT OF CLAIMANT

STATE OF	_)
COUNTY OF	_)
invoices to be submitted pursuant to and correct. Affiant further states that completed or supplied in accordance and/or contract furnished or executed made no payment directly or indirect City of Tulsa, or of any public trust vany other thing of value to obtain pay purchase order pursuant to which an	age, being first duly sworn on oath, says that all of this agreement with the City of Tulsa will be true at the work, services or material furnished will be with the plans, specifications, orders, requests ad by the affiant. Affiant further states that (s)he has city to any elected official, officer, or employee of the where the City of Tulsa is a beneficiary, of money or ayment of the invoice or procure the contract or a invoice is submitted. Affiant further certifies that ble laws regarding equal employment opportunity. Company: Company:
	Remit to Address:
	City, State Zip:
	Phone:
	Name (print):
	Signature:
	Title:
Subscribed and sworn to befo	Fore me this, 20
My commission expires: My commission number: County and State where notarized:	

The Affidavit must be signed by an authorized agent and notarized

RESPONDENT INFORMATION SHEET

(Must be Respondent's company name exactly as documents, filed with the state in which Responder State of Organization: Respondent's Type of Legal Entity: (check one) () Sole Proprietorship () Partnership () Corporation () Limited Partnership	nt is organized; <u>not</u> simply a DBA.)
Address:Street	City State Zip
Website Address:Email	Address:
Sales Contact:	Legal or Alternate Sales Contact:
Name:	
	Name:
Street:	Name:
Street:	Street:
Street:	Street:
Street: City: State:	Street: City: State:
Street: City: State: Phone:	Street: City: State: Phone:

Price Sheet Summary

Item	Description	Estimated Annual QTY	Unit Cost	Extended Cost
1.	Budget Compilation Software	1		
2.	Individual User License	10		
3.	User Training	10		
TOTAL COST NOT TO EXCEED: (All costs must be included or your Bid will be disqualified)		\$		

Company Name:	Date:
Signature:	
Name Printed:	
Title:	

City of Tulsa General Contract Terms

It is anticipated that the City of Tulsa will enter into a contract with the selected Respondent for an initial term ending one (1) year from the date of its execution by the City's Mayor, with four (4) one-year renewals available at the option of the City. Contracts entered into by the City of Tulsa generally include, but are not limited to, the following terms:

- 1. Renewals. Contractor understands and acknowledges that any future contracts or renewals are neither automatic nor implied by this Agreement. The continuing purchase by City of the Services set forth in this Agreement is subject to City's needs and to City's annual appropriation of sufficient funds in City's fiscal year (July 1st to June 30th) in which such Services are purchased. In the event City does not appropriate or budget sufficient funds to perform this Agreement, this Agreement shall be null and void without further action by City.
- 2. No Indemnification or Arbitration by City. Contractor understands and acknowledges that City is a municipal corporation that is funded by its taxpayers to operate for the benefit of its citizens. Accordingly, and pursuant to Oklahoma law, City shall not indemnify nor hold Contractor harmless for loss, damage, expense or liability arising from or related to this Agreement, including any attorneys' fees and costs. In addition, Contractor shall not limit its liability to City for actual loss or direct damages for any claim based on a breach of this Agreement and the documents incorporated herein. City reserves the right to pursue all legal and equitable remedies to which it may be entitled. City will not agree to binding arbitration of any disputes.
- 3. Intellectual Property Indemnification by Contractor. Contractor agrees to indemnify, defend, and save harmless City and its officers, employees and agents from all suits and actions of every nature brought against them due to the use of patented, trademarked or copyright-protected appliances, products, materials or processes provided by Contractor hereunder. Contractor shall pay all royalties and charges incident to such patents, trademarks or copyrights.
- 4. General Liability. Contractor shall hold City harmless from any loss, damage or claims arising from or related to the performance of the Agreement herein. Contractor must exercise all reasonable and customary precaution to prevent any harm or loss to all persons and property related to this Agreement.
- 5. **Liens.** Pursuant to City's Charter (Art. XII, §5), no lien of any kind shall exist against any property of City. Contractor agrees to indemnify and hold the City harmless from all claims, demands, causes of action or suits of whatever nature arising out of the services, labor, and material furnished by Contractor or Contractor's subcontractors under the scope of this Agreement.
- 6. **No Confidentiality.** Contractor understands and acknowledges that City is subject to the Oklahoma Open Records Act (51 O.S. §24A.1 *et seq.*) and therefore cannot assure the confidentiality of contract terms or other information provided by Contractor pursuant to this Agreement that would be inconsistent with City's compliance with its statutory requirements there under.
- 7. Compliance with Laws. Contractor shall be responsible for complying with all applicable federal, state and local laws. Contractor is responsible for any costs of such compliance. Contractor shall take the necessary actions to ensure its operations in performance of this contract and its employment practices are in compliance with the requirements of the Americans with Disabilities Act. Contractor certifies that it and all of its subcontractors to be used in the performance of this agreement are in compliance with 25 O.S. Sec. 1313 and

participate in the Status Verification System. The Status Verification System is defined in 25 O.S. Sec. 1313 and includes, but is not limited to, the free Employee Verification Program (E-Verify) available at www.dhs.gov/E-Verify.

- 8. Right to Audit. The parties agree that books, records, documents, accounting procedures, practices, price lists or any other items related to the Services provided hereunder are subject to inspection, examination, and copying by City or its designees. Contractor shall retain all records related to this Agreement for the duration of the contract term and a period of three years following completion and/or termination of the contract. If an audit, litigation or other action involving such records begins before the end of the three year period, the records shall be maintained for three years from the date that all issues arising out of the action are resolved or until the end of the three year retention period, whichever is later.
- 9. Governing Law and Venue. This Agreement is executed in and shall be governed by and construed in accordance with the laws of the State of Oklahoma without regard to its choice of law principles, which shall be the forum for any lawsuits arising under this Agreement or incident thereto. The parties stipulate that venue is proper in a court of competent jurisdiction in Tulsa County, Oklahoma and each party waives any objection to such venue.
- 10. **No Waiver.** A waiver of any breach of any provision of this Agreement shall not constitute or operate as a waiver of any other provision, nor shall any failure to enforce any provision hereof operate as a waiver of the enforcement of such provision or any other provision.
- 11. **Entire Agreement/No Assignment.** This Agreement and any documents incorporated herein constitute the entire agreement of the parties and supersede any and all prior agreements, oral or otherwise, relating to the subject matter of this Agreement. This Agreement may only be modified or amended in writing and must be signed by both parties. Notwithstanding anything to the contrary herein, the City does not agree to the terms of any future agreements, revisions or modifications that may be required under this Agreement unless such terms, revisions or modifications have been reduced to writing and signed by both parties. Contractor may not assign this Agreement or use subcontractors to provide the Goods and/or Services without City's prior written consent. Contractor shall not be entitled to any claim for extras of any kind or nature.
- 12. **Equal Employment Opportunity**. Contractor shall comply with all applicable laws regarding equal employment opportunity and nondiscrimination

The undersigned agrees to the inclusion of the above provisions, among others, in any contract with the City of Tulsa.

Company Name:	Date:
Signature:	-
Name Printed:	-
Title:	_