



City of Tulsa Purchasing Department  
175 E. 2nd Street #575  
Tulsa, OK 74103

TAC 990A  
Wide Format Plotter  
Engineer Services Department  
Bid Date: 03/15/2018

Patricia Cummins, CPPB  
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Please contact if you have any questions  
918-596-7233

1. Delivery: If your Bid is accepted and a contract is executed, state the number of days you need to deliver the Goods and/or to begin providing Services

You must be able to deliver the Goods and/or Services as specified in your Bid. Failure to do so may result in City terminating your contract or canceling the Purchase Order, pursuing collection under any performance bond, as well as seeking any other damages to which it may be entitled in law or in equity.

2. Pricing

(ESTIMATED QUANTITIES FOR EVALUATION PURPOSES ONLY)

Item	Description	Estimate Annual QTY	Cannon Solutions America, Inc.		Estimate Annual QTY	ARC Document Solutions, OK		
			Monthly Cost	Annual Cost		Monthly Cost	Annual Cost	
1	OCE CW 500 12 month lease or acceptable equivalent	1 each	\$481.41	\$5,776.92	1 each	\$643.00	\$7,716.00	
1a	Maintenance Charge per hour	Month	\$378.35	\$4,540.20	unlimited hours	\$191.00 month	\$2,292.00 annual cost	
1b	# of pages included in monthly lease	monthly maintenance includes: 2,500 sq ft pMTH and 6 units of toner per/Year			\$2,500 sq ft per month			
1c	Cost per page for coverage	\$0.4817 per square foot			\$0.328 per sq ft not per page			
2	OCE PLOTWAVE 500 12 month lease or acceptable equivalent	1 each	\$430.75	\$5,169.00	1 each	\$537.00	\$6,444.50	
2a	Maintenance Charge per hour	Month	\$374.84	\$4,498.00	unlimited hours	\$209.00 month	\$2,508 annual cost	
2b	# of pages included in monthly lease	monthly maintenance includes: 5,000 sq ft pMTH and 4 units of toner per/Year			\$5,000 sq ft per month			
2c	Cost per page for coverage	\$0.2937 per square foot			\$.02 per sq ft per page			
	TCS #451101221 Scanner-12 month lease convert to stand alone scanner: includes controller, licenses and scanning features	Month	\$118.84	\$1,426.08				
	Maintenance for scanner #451101221	Month	\$125.80	\$1,509.60				
<b>TOTAL ANNUAL COST NOT TO EXCEED:</b> (All costs must be included or your Bid will be disqualified )			<b>\$22,919.88</b>		<b>\$18,960.00</b>			
3	OCE CW 500 Wide Format Plotter or acceptable equivalent	1 ea		\$28,418.00	1 ea		\$28,622.00	
<b>Consumables list below:</b>			<b>Ext. Cost</b>		<b>Ext. Cost</b>			
3a	Ink Cartridges	4 colors qty		\$269.00	1 qty		\$269.00	
3b								
3c		OCE CW 500 Wide Format Plotter (annual maintenance price) or acceptable equivalent		\$4,540.20	Pearl cartridges has 4 color/per color			
4	OCE PLOTWAVE 500 or acceptable equivalent	1 ea.		\$25,387.00	1 ea.		\$23,911.00	
<b>Consumables list below:</b>			<b>Ext. Cost</b>		<b>Ext. Cost</b>			
4a	Ink Cartridges	1 qty		\$271.00	1 ea		\$271.00	
4b		OCE Plotwave 500 (annual maintenance price) or acceptable equivalent		\$4,498.08	Toner Cartridges - only use mono			
4c		TC4 #451101221 scanner sale price convert to stand alone scanner: includes controller, licenses, and scanning features		\$7,015.00				
		Maintenance for scanner #451101221 monthly		\$1,509.60				
		Maintenance for scanner #451101221		\$125.80				
<b>TOTAL ANNUAL COST NOT TO EXCEED:</b> (All costs must be included or your Bid will be disqualified )			<b>\$72,714.88</b>		<b>\$53,073.00</b>			
				within 30 days after receipt of approved order	within 30 days after receipt of approved order			

Item	Description	Estimate Annual QTY	ImageNet Consulting LLC		Estimate Annual QTY	Steward Engineering Supply, Inc.		
			Monthly Cost	Annual Cost		Monthly Cost	Annual Cost	
1	OCE CW 500 12 month lease or acceptable equivalent	1 each	\$685.02	\$8,220.24	HP pagewide 4000 w/context scanner 1 each	\$2,398.29	\$28,779.48	
1a	Maintenance Charge per hour	20 hours		\$160.00	20 hours		Included	
1b	# of pages included in monthly lease	883 D-Size prints			5,000 square feet			
1c	Cost per page for coverage	\$0.24 per page			\$.038 per square foot			
2	OCE PLOTWAVE 500 12 month lease or acceptable equivalent	1 each	\$685.02	\$8,220.24	KIP 7590 1 each	\$3,207.00	\$38,484.00	
2a	Maintenance Charge per hour	20 hours		\$160.00	20 hours		Included	
2b	# of pages included in monthly lease	883 D-Size prints			5,000 square feet			
2c	Cost per page for coverage	\$0.24 per page			\$.025 per square foot			
	Maintenance for scanner #451101221			\$22,840.48	<b>\$67,263.48 - does not include coverage</b>			
<b>TOTAL ANNUAL COST NOT TO EXCEED:</b> (All costs must be included or your Bid will be disqualified )			1 ea		\$30,400.00	HP pagewide 4000 - 1 each	\$25,919.00	
3	OCE CW 500 Wide Format Plotter or acceptable equivalent	1 qty		\$51.00	4 qty		\$200.00	
<b>Consumables list below:</b>			<b>Ext. Cost</b>		<b>Ext. Cost</b>			
3a	Ink Cartridges				Maintenance cartridge (1)		\$61.00 each	
3b					Cleaning Container (1)		\$46.00 Each	
3c					KIP 7590 1 each		\$35,000.00	
4	OCE PLOTWAVE 500 or acceptable equivalent	4 ea		\$126.00	2 bottles/case (1)		\$290.00 Each	
<b>Consumables list below:</b>			<b>Ext. Cost</b>		<b>Ext. Cost</b>			
4a	Ink Cartridges	8 qty		\$51.00 each			\$408.00	
4b		1 qty		\$51.00			\$51.00	
4c								
<b>TOTAL ANNUAL COST NOT TO EXCEED:</b> (All costs must be included or your Bid will be disqualified )			<b>\$70,070.00</b>		<b>\$60,919 - does not include consumables</b>			
				14 Business Days				